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# Scott Contracting Inc.

## The Turnkey Infrastructure Specialist

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Scott Contracting Inc. (Scott) has been delivering full-service solutions and performance as promised for over 18 years. The Colorado-based contractor specializes in earthwork, utilities, concrete flatwork, as well as paving and concrete structure construction in both the public and private sectors.

“What it comes down to is simple; we do what we say we’re going to do,” stresses Barton Puryear, operations manager and staff counsel at Scott. The company has been keeping this promise since 1995, performing safe, on-time, high-quality work with the convenience of a one-stop shop.

Scott has experienced tremendous growth annually since its founding. “At the rate we’re going and the amount of work we’ve been doing, we will exceed last year’s revenue in just the first half of this year,” details Puryear. The company is able to thrive at this rate statewide with the help of approximately

135 talented employees at its Henderson, Colo., location.

Scott serves a wide range of customers, nationally and regionally, including national homebuilders, commercial and private developers, large general contractors and government agencies alike. The company has completed a long list of developments, industrial sites, retail centers, infrastructure replacements for cities and states, in addition to metropolitan water and sewer work. With every type of job the team takes on, Scott sticks to its promises.

### Performance as Promised

Scott’s success over the nearly two decades in business is directly correlated to the promises it upholds. “We meet the owner’s schedules and budgets,” shares Puryear. “We get the job done so effectively that, nearly every time, they ask us to





come back and work on their next project. The majority of our clientele is repeat business.”

Focusing on delivering total satisfaction and exceeding expectations, Scott works closely with customers to ensure top performance. The first step is listening to the client’s needs and project goals so the contractor can develop a solution that works for the owner. Reliability, flexibility, and consistency are key elements in Scott’s philosophy.

The company offers the latest project management system technologies to assist infrastructure specialists. “We continually look at how to contain costs by working on our internal systems,” explains Puryear. “It’s important to make sure we’re ahead of the curve technologically speaking so we can identify where we’re spending, ensuring smarter projects.”

In short, Scott is committed to making any project succeed. From proposal submission to the final closeout, the company concentrates on quality control and customer approval. “After all, meeting needs and exceeding expectations is our mission,” admits Puryear.

### The Big, the Bad and the Ugly

“We can handle the big, the bad and even the ugly,” jokes Puryear. “We actually specialize in the jobs others may be too scared to tackle.” A key example of this type of job is the University of Colorado Hospital, where Scott installed major infrastructure.

“We performed storm work needed to reroute a pond, and now we are installing 90-inch RCP conduit at a depth of about 20 feet,” details Puryear. “The advantage we offer is we’re a one-stop shop. We can do whatever needs to be done and we self-perform it so we control the scheduling. We’re not on someone else’s timeframe.”

Scott has tackled other large-scale projects, such as the recent CDOT I-25 Ramp Replacement project in Pueblo, Colo. Scott was selected to complete the 27,000-square-yard concrete paving project, replacing three interstate ramps at the busy US 50 and I-25 intersection.

Scott provided a value engineering proposal, which when accepted provided Scott the opportunity to put its result-oriented process to the test. The team successfully completed the 120-day project in just 42 days.

The project was awarded first place in the State of Colorado for Excellence in Fast Track Construction by the American Concrete Institute. “This achievement came off the heels of Scott’s completion of CDOT’s US 85 Cable Rail project, a \$2.5 million contract, which was completed in just 50 days,” says Puryear.

Though the team has achieved great success, Puryear insists on constant improvement. “We try to learn from every project,” he reveals. “We ask ourselves what we can take out of this.”

Learning from every completed job has helped Scott weather some challenging economic times. Fortunately, the company was able to rely on the public sector, focusing on government jobs for cities and states. “The residential front is just starting to come back into play,” details Puryear. “For now, it’s important for us to focus both on our external growth and our internal operations. This will get us through until things fully pick back up.”

Scott has remained competitive and on the upside of the economic downturn through its diverse clients and services. The company’s dedication to keeping its word and ensuring customer satisfaction has led to a reputable standing in the industry. Scott Contracting Inc. continues to offer full, turnkey solutions to clients big and small, and jobs of all shapes and sizes. •

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